# CONTRACTOR OVERVIEW



## HOW LYON FINANCIAL'S PROCESS WORKS:

# 1

#### **APPLY ONLINE:**

Customers submit applications at <a href="www.lyonfinancial.net/apply">www.lyonfinancial.net/apply</a>. Have your customers apply using your perosnalized link to receive live notifications.



#### **APPROVAL PROCESS:**

We review the application and notify the customer once conditional approval is secured and obtained from the lender.



#### **LOAN DOCUMENTS:**

Once the customer is fully approved, the home improvement contract has been received, and final financing numbers have been confirmed with the customer, we will proceed with issuing the customer their loan documents.



#### **CLEAR TO START**

Once documents are signed, we issue a "Clear to Start Construction" email to both the customer and contractor. This email acts as an official notification stating you are clear to start construction on the customer's project.



#### **STAGE PAYMENTS**

- Submit current photos showing completed stages through your personalized Contractor Portal.
- Some lenders may also require a signed Stage Release Form before processing payment, this is sent electronically to your client.



#### **FINAL PAYMENT**

If applicable, submit a signed Verification Form and photo of the completed project to receive final payment.

#### LYON OVERVIEW

- Making backyard dreams a reality since 1979
- Veteran-owned and operated; discounted fees for active and retired military
- Exclusive lending partners with nationwide programs
- Unsecured loans from \$5,000 to \$200,000
- Terms available: 15, 20, 25, and 30 years
- Options for FICO scores of 660+
- DTI up to 60% on approved credit
- Financing available for more than just pools
- Dedicated support from start to finish
- Live agents throughout the loan process
- Easy-to-use builder and customer portals

### FOLLOW US TO STAY UP TO DATE!









### **HELPFUL LINKS & DEMOS**

- Marketing Materials
- Builder FAQs
- Loan Calculator
- About Us
- Loan Programs
- Lyon Customer Application Page

### LYON SUPPORT



- Office: 877-754-5966
- For new customers looking for new programs contact our inquiry team at 704-696-7169